### Doyle (North) Stumpage Prices

<table>
<thead>
<tr>
<th>Sawlogs</th>
<th>High</th>
<th>Avg.</th>
<th>Low</th>
<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black walnut</td>
<td>$3,884</td>
<td>$2,863</td>
<td>$1,518</td>
<td>$2,609</td>
<td>$1,264</td>
<td>Doyle MBF</td>
<td>3</td>
</tr>
<tr>
<td>Hickory</td>
<td>$240</td>
<td>$211</td>
<td>$48</td>
<td>$241</td>
<td>$111</td>
<td>9 Doyle MBF</td>
<td>3</td>
</tr>
<tr>
<td>Red oak (group)</td>
<td>$240</td>
<td>$113</td>
<td>$60</td>
<td>$167</td>
<td>$193</td>
<td>136 Doyle MBF</td>
<td>4</td>
</tr>
<tr>
<td>White oak (group)</td>
<td>$240</td>
<td>$239</td>
<td>$180</td>
<td>$186</td>
<td>$309</td>
<td>188 Doyle MBF</td>
<td>4</td>
</tr>
</tbody>
</table>

### International (South) Stumpage Prices

<table>
<thead>
<tr>
<th>Sawlogs</th>
<th>High</th>
<th>Avg.</th>
<th>Low</th>
<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hickory</td>
<td>$189</td>
<td>$124</td>
<td>$19</td>
<td>$99</td>
<td>$260</td>
<td>363 Int MBF</td>
<td>13</td>
</tr>
<tr>
<td>Mixed Hardwoods</td>
<td>$167</td>
<td>$138</td>
<td>$83</td>
<td>$249</td>
<td>$238</td>
<td>15 Int MBF</td>
<td>4</td>
</tr>
<tr>
<td>Post oak</td>
<td>$250</td>
<td>$223</td>
<td>$140</td>
<td>$193</td>
<td>$124</td>
<td>36 Int MBF</td>
<td>4</td>
</tr>
<tr>
<td>Red oak</td>
<td>$276</td>
<td>$200</td>
<td>$117</td>
<td>$237</td>
<td></td>
<td>3,418 Int MBF</td>
<td>10</td>
</tr>
<tr>
<td>Red oak (group)</td>
<td>$270</td>
<td>$187</td>
<td>$105</td>
<td>$195</td>
<td>$226</td>
<td>1,024 Int MBF</td>
<td>10</td>
</tr>
<tr>
<td>Shortleaf pine</td>
<td>$125</td>
<td>$64</td>
<td>$25</td>
<td>$62</td>
<td>$62</td>
<td>523 Int MBF</td>
<td>17</td>
</tr>
<tr>
<td>White oak (group)</td>
<td>$800</td>
<td>$178</td>
<td>$80</td>
<td>$188</td>
<td>$216</td>
<td>888 Int MBF</td>
<td>20</td>
</tr>
</tbody>
</table>
### Doyle (North) BF Stumpage Prices

<table>
<thead>
<tr>
<th>Sawlogs</th>
<th>High</th>
<th>Avg.</th>
<th>Low</th>
<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black walnut</td>
<td>$3.88</td>
<td>$2.86</td>
<td>$1.52</td>
<td>$2.61</td>
<td>$1.26</td>
<td>36,796</td>
<td>Doyle BF 3</td>
</tr>
<tr>
<td>Hickory</td>
<td>$0.24</td>
<td>$0.21</td>
<td>$0.05</td>
<td>$0.24</td>
<td>$0.11</td>
<td>9,080</td>
<td>Doyle BF 3</td>
</tr>
<tr>
<td>Red oak (group)</td>
<td>$0.24</td>
<td>$0.11</td>
<td>$0.06</td>
<td>$0.17</td>
<td>$0.19</td>
<td>135,647</td>
<td>Doyle BF 4</td>
</tr>
<tr>
<td>White oak (group)</td>
<td>$0.24</td>
<td>$0.24</td>
<td>$0.18</td>
<td>$0.19</td>
<td>$0.31</td>
<td>188,101</td>
<td>Doyle BF 4</td>
</tr>
</tbody>
</table>

### International (South) BF Stumpage Prices

<table>
<thead>
<tr>
<th>Sawlogs</th>
<th>High</th>
<th>Avg.</th>
<th>Low</th>
<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hickory</td>
<td>$0.19</td>
<td>$0.12</td>
<td>$0.02</td>
<td>$0.10</td>
<td>$0.26</td>
<td>362,798</td>
<td>Int BF 13</td>
</tr>
<tr>
<td>Mixed Hardwoods</td>
<td>$0.17</td>
<td>$0.14</td>
<td>$0.08</td>
<td>$0.25</td>
<td>$0.24</td>
<td>14,870</td>
<td>Int BF 4</td>
</tr>
<tr>
<td>Post oak</td>
<td>$0.25</td>
<td>$0.22</td>
<td>$0.14</td>
<td>$0.19</td>
<td>$0.12</td>
<td>36,070</td>
<td>Int BF 4</td>
</tr>
<tr>
<td>Red oak</td>
<td>$0.28</td>
<td>$0.20</td>
<td>$0.12</td>
<td>$0.24</td>
<td>$0.00</td>
<td>3,417,690</td>
<td>Int BF 10</td>
</tr>
<tr>
<td>Red oak (group)</td>
<td>$0.27</td>
<td>$0.19</td>
<td>$0.10</td>
<td>$0.19</td>
<td>$0.23</td>
<td>1,024,351</td>
<td>Int BF 10</td>
</tr>
<tr>
<td>Shortleaf pine</td>
<td>$0.13</td>
<td>$0.06</td>
<td>$0.02</td>
<td>$0.06</td>
<td>$0.06</td>
<td>522,655</td>
<td>Int BF 17</td>
</tr>
<tr>
<td>White oak (group)</td>
<td>$0.80</td>
<td>$0.18</td>
<td>$0.08</td>
<td>$0.19</td>
<td>$0.22</td>
<td>888,315</td>
<td>Int BF 20</td>
</tr>
</tbody>
</table>
Published timber prices are based on a rolling average of reports received over the last four issues - that is, one year. Refer to the column headed “# of Rpts.” to get a gauge of how accurate the average prices may be. (“# of Rpts.” refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 8 for a definition of reporting regions, which have changed.

All prices and volumes are reported in either International ¼” MBF Scale or Doyle MBF, depending on the region of the state.

To convert volume from Int.-MBF to Doyle MBF, divide by 1.2. To convert prices from Int.-MBF to Doyle MBF, multiply by 1.2.

To convert from MBF to BF prices, divide by 1,000. To convert from MBF to BF volume, multiply by 1,000.

There were 33 reports from MDC foresters with 170,096 MBF volume. The total reported volume was 170,096 MBF. There were 24 reports from MDC lands with 15,387 MBF volume. There were nine reports from Private lands with 154,709 MBF volume.

Editor’s Note
Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation resource forester or your consulting forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation's Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the resource forester or MDC Regional Office nearest to you. You can locate a consulting forester by visiting the Missouri Consulting Forester's Association website at: www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website http://mdc.mo.gov/landown/ and clicking on the “Conservation Assistance Contractors” link.

Tom Treiman and Mike Morris, Editors
Time trends based on prices reported to MDC:

- Red oak (group) - Doyle (North)
- Red oak (group) - International (South)
- White oak (group) - Doyle (North)
- White oak (group) - International (South)
The United States Forest Service (USFS) reports the following from sales on the Mark Twain National Forest:

<table>
<thead>
<tr>
<th>County</th>
<th>Product</th>
<th>SPP</th>
<th>Price per MBF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carter</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$303</td>
</tr>
<tr>
<td>Dent</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$269</td>
</tr>
<tr>
<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$76</td>
</tr>
<tr>
<td>Howell</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$376</td>
</tr>
<tr>
<td></td>
<td>Pine</td>
<td>Pine</td>
<td>$233</td>
</tr>
<tr>
<td></td>
<td>Posts</td>
<td>Pine</td>
<td>$99</td>
</tr>
<tr>
<td>Oregon</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$358</td>
</tr>
<tr>
<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$60</td>
</tr>
<tr>
<td>Phelps</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$272</td>
</tr>
<tr>
<td></td>
<td>Pine</td>
<td>Pine</td>
<td>$37</td>
</tr>
<tr>
<td></td>
<td>Posts</td>
<td>Pine</td>
<td>$26</td>
</tr>
<tr>
<td>Washington</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$275</td>
</tr>
<tr>
<td></td>
<td>Pine</td>
<td>Pine</td>
<td>$41</td>
</tr>
<tr>
<td></td>
<td>Posts</td>
<td>Pine</td>
<td>$16</td>
</tr>
<tr>
<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$63</td>
</tr>
<tr>
<td>Wayne</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$321</td>
</tr>
<tr>
<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$27</td>
</tr>
</tbody>
</table>
Changes are coming!

Timber price data has been provided for many years in print and as a PDF online. Changes in the process have resulted in unacceptable delays. We are changing to a new online system at the end of 2018.

Beginning in 2019, timber price data will be updated on a regular basis, with the ability for you to select the quarter and year to view. We are also working on the ability to download the data for your use.

Once the new site is available, notice will be sent out. After the transition is complete we will move to the online reporting system exclusively. Paper reports will no longer be sent, and the online PDF format will stop.

We understand this change may move us away from the current expectation you have for this service. The move will streamline the reporting process and make data available to you faster.

Please contact Forest Products Program Supervisor Mike Morris at mike.morris@mdc.mo.gov or (573) 751-4115 with concerns you may have.

Master Logger Certification

The logger plays a critical role in the harvesting of your timber sale. The Master Logger Certification (MLC) program can make your choice of selecting a logger easier. The MLC program can help provide peace of mind for the landowner. Master Loggers are professional, properly trained, and meet the highest standards placed on the industry today. The MLC program is a performance-based program that recognizes both training and experience.

Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation resource foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale. Missouri Department of Conservation resource foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.
CENTRAL REGIONAL OFFICE ..........573/815-7901
3500 E. Gans Rd., Columbia 65201
Brian Schweiss, Regional Supervisor x 3478
CALIFORNIA OFFICE
410C W. Buchanan St., California 65018...573/796-0286
CAMDENTON OFFICE
783 Thunder Mtn. Rd., Camdenton 65020..573/346-2210
FULTON OFFICE – NRCS Office
4549 State Rd. H, Fulton 65251.........573/592-1400
LINN OFFICE - USDA Service Center
1315 E. Main St., Linn 65051........573/897-3797
KANSAS CITY REGIONAL OFFICE ..816/525-0300
12405 SE Ransome Rd., Lee’s Summit 64063
Mark Nelson, Regional Supervisor x 1239
BURR OAK WOODS NATURE CENTER
1401 NW Park Rd., Blue Springs 64015...816/655-6263
CLINTON OFFICE ...........................660/885-6981
PO Box 368, Clinton 64735 ........660/885-8179
DISCOVERY CENTER ..................816/759-7300
4750 Troost, Kansas City 64110.....816/759-7305
SEDALIA OFFICE
2000 S. Limit, Sedalia 65031........660/530-5500
NORTHEAST REGIONAL OFFICE ....660/785-2424
3500 S. Baltimore, Kirkville 63501
Danny Hartwig, Regional Supervisor x 6116
HANNIBAL OFFICE ..........................573/248-2530
653 Clinic Rd., Hannibal 63401........573/248-2530
KAHOKA OFFICE
RR 1 Box 16A, 63445..................660/727-2955 x 117
MACON OFFICE – Mark Twain Water Quality
2108 US Hwy. 63 Suite D, 63552 660/385-6359 x 128
UNIONVILLE OFFICE
28988 US Hwy. 136, 63565 660/947-2439 x 106
NORTHWEST REGIONAL OFFICE ...816/271-3111
701 James McCarthy Dr., St. Joseph 64507
Bryan Gragg, Regional Supervisor x 1438
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508 E. Hwy. 136, Albany 64402.......660/726-3746
CHILlicothe OFFICE
15398 LIV 2386, Chillicothe 64601...660/646-6122
OZARK REGIONAL OFFICE ............417/255-9561
551 Joe Jones Blvd, West Plains MO 65775
Terry Thompson, District Supervisor x 224
AVA OFFICE
HCR 71 Box 46, Ava 65608........417/683-3628
DONIPAN OFFICE
Route 8 Box 8118, Doniphan 63935.....573/996-2557
EMINENCE OFFICE
HCR 1 Box 177K, Eminence 65466......573/226-3616
Terry Thompson, District Supervisor x 223
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ROLLA OFFICE
12655 State Route Y, Rolla 65401 ......573/368-2225
SALEM OFFICE
1715 West Highway 32, Salem, 65560....573/729-3182
VAN BUREN OFFICE
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2929 County Road 618, 63638.............573/663-7130
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812 Progress Dr., Farmington 63640 ....573/756-6488
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1151 Madison 212, Fredericktown, 63645...573/573-5468
IRONTON OFFICE
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PO Box 131, New Madrid 63869........573/748-5134
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Route 4 Box 1002, Piedmont 63957.....573/223-4525
David Rowold, District Supervisor x 222
POPLAR BLUFF OFFICE
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Rod Tucker, Regional Supervisor x 1630
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2350 S. Jefferson, Lebanon 65536.......417/532-7612
NEOSHO OFFICE
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Nate Forbes, District Supervisor x 222
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Cathy deJong, Regional Supervisor x 4129
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ROCKWOODS OFFICE
2751 Glencoe Rd., Wildwood 63038 ....636/458-2236
Gus Raeker, District Supervisor x 227
MERAMEC WORK STATION
3220 Hwy. 185, Sullivan 63080.........573/468-3335
MERAMEC VALLEY NURSERY .......573/674-3229
PO Box 157, Warrenton 63383........636/456-3368
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Kent Bassett, Fire Program Asst. Supervisor x 6342
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Natalie Diesel, Forest Pathologist ............x 2947
Tom Treiman Resource Scientist ..........x 3930
Forest Systems Field Station ............417/255-9561
MOFEP Field Office ........................573/663-7130