



MISSOURI TIMBER PRICE TRENDS

July-Sept., 2016, Vol. 26 No. 3

Missouri Department of Conservation, Forestry Division

Doyle (North) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$3,000	\$1,250	\$2,715	\$3,040	\$3,000	8 Doyle - MBF	3
White oak (group)	\$2,000	\$1,500	\$1,895	\$2,200	\$1,950	4 Doyle - MBF	3
Sawlogs							
Ash	\$100	\$80	\$85	-	-	11 Doyle - MBF	4
Hard Maple	\$180	\$100	\$110	\$115	-	3 Doyle - MBF	4
Hickory	\$200	\$80	\$130	\$135	\$130	45 Doyle - MBF	12
Mixed Hardwoods	\$145	\$50	\$110	\$200	\$95	234 Doyle - MBF	23
Oak (mixed species)	\$430	\$100	\$290	\$265	\$300	624 Doyle - MBF	13
Post Oak	\$150	\$100	\$135	\$135	\$130	37 Doyle - MBF	8
Red oak (group)	\$250	\$130	\$180	\$175	\$235	414 Doyle - MBF	17
Walnut, Black	\$1,800	\$300	\$1,240	\$1,220	\$1,845	73 Doyle - MBF	13
White oak (group)	\$500	\$120	\$295	\$325	\$315	763 Doyle - MBF	26
Stave Logs							
White oak (group)	\$1,100	\$400	\$800	\$655	\$490	178 Doyle - MBF	17

International (South) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	\$115	\$110	\$115	\$115	\$175	27 Int. - MBF	3
Hickory	\$305	0¢	\$205	\$230	\$225	136 Int. - MBF	14
Mixed Hardwoods	\$290	0¢	\$230	\$220	\$245	987 Int. - MBF	16
Oak (mixed species)	\$325	\$110	\$190	\$210	\$270	692 Int. - MBF	7
Post oak	\$215	\$80	\$150	\$160	\$175	71 Int. - MBF	7
Red oak (group)	\$320	\$145	\$185	\$180	\$255	470 Int. - MBF	4
Shortleaf Pine	\$115	0¢	\$45	\$95	\$145	281 Int. - MBF	6
White oak (group)	\$455	\$120	\$275	\$275	\$270	903 Int. - MBF	16
Stave logs							
White oak (group)	\$915	\$325	\$345	-	-	67 Int. - MBF	3

Doyle (North) Board Foot Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$3.00	\$1.25	\$2.72	\$3.04	\$3.00	8 Doyle - BF	3
White oak (group)	\$2.00	\$1.50	\$1.89	\$2.20	\$1.95	4 Doyle - BF	3
Sawlogs							
Ash	10¢	8¢	8¢	-	-	11 Doyle - BF	4
Hard Maple	18¢	10¢	11¢	11¢	-	3 Doyle - BF	4
Hickory	20¢	8¢	13¢	14¢	13¢	45 Doyle - BF	12
Mixed Hardwoods	15¢	5¢	11¢	20¢	9¢	234 Doyle - BF	23
Oak (mixed species)	43¢	10¢	29¢	27¢	30¢	624 Doyle - BF	13
Post Oak	15¢	10¢	13¢	13¢	13¢	37 Doyle - BF	8
Red oak (group)	25¢	13¢	18¢	17¢	24¢	414 Doyle - BF	17
Walnut, Black	\$1.80	30¢	\$1.24	\$1.22	\$1.84	73 Doyle - BF	13
White oak (group)	50¢	12¢	30¢	32¢	31¢	763 Doyle - BF	26
Stave Logs							
White oak (group)	\$1.10	40¢	80¢	65¢	49¢	178 Doyle - BF	17

International (South) Board Foot Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	11¢	11¢	11¢	11¢	17¢	27 Int. - MBF	3
Hickory	31¢	0¢	21¢	23¢	22¢	136 Int. - MBF	14
Mixed Hardwoods	29¢	0¢	23¢	22¢	24¢	987 Int. - MBF	16
Oak (mixed species)	32¢	11¢	19¢	21¢	27¢	692 Int. - MBF	7
Post oak	22¢	8¢	15¢	16¢	18¢	71 Int. - MBF	7
Red oak (group)	32¢	15¢	18¢	18¢	26¢	470 Int. - MBF	4
Shortleaf Pine	11¢	0¢	4¢	9¢	14¢	281 Int. - MBF	6
White oak (group)	46¢	12¢	27¢	27¢	27¢	903 Int. - MBF	16
Stave logs							
White oak (group)	92¢	32¢	35¢	-	-	67 Int. - MBF	3

Published timber prices are based on a rolling average of reports received over the last four issues - that is, one year. Refer to the column headed “# of Rpts.” to get a gauge of how accurate the average prices may be. (“# of Rpts.” refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 7 for a definition of reporting regions, which have changed.

All prices and volumes are reported in either International ¼” MBF Scale or Doyle MBF, depending on the region of the state.

To convert volume from Int.-MBF to Doyle MBF, divide by 1.2. To convert prices from Int.-MBF to Doyle MBF, multiply by 1.2.

To convert from MBF to BF prices, divide by 1,000. To convert from MBF to BF volume, multiply by 1,000.

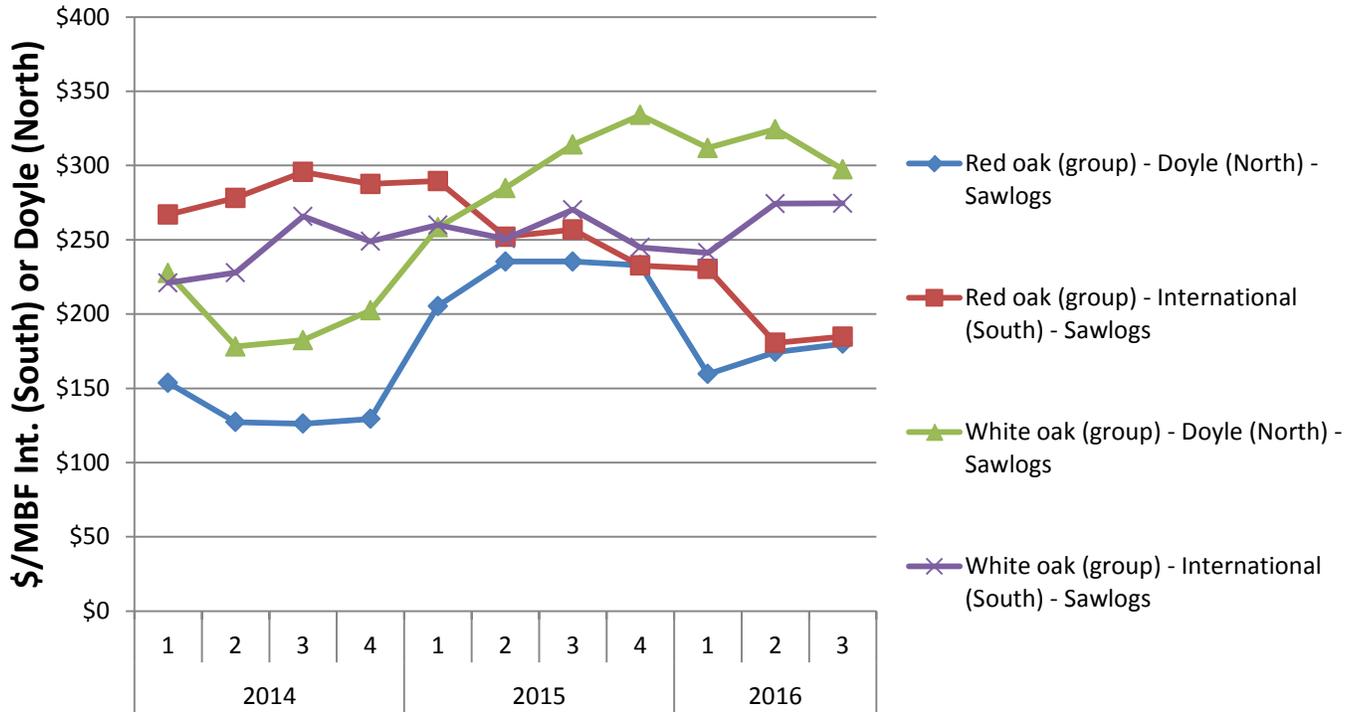
Foresters reported stumpage prices resulting from 72 timber sales containing 30,499 MBF located throughout the state. There were 59 reports from private lands, 12 reports from MDC lands and 1 report from other lands. There were 41 reports from MDC foresters and 31 reports from Consultant foresters. We would particularly like to thank these Consulting Foresters: Lohmann, Kinerk, Cox, Fleming, Jones, Yarnell, Altman, Keeley and Riggle.

Editor’s Note

Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation Resource Forester or your Consulting Forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation's Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the Resource Forester or MDC Regional Office nearest to you. You can locate a Consulting Forester by visiting the Mo. Consulting Forester's Association web site at: www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website <http://mdc.mo.gov/landown/> and clicking on the “Conservation Assistance Contractors” link.

Tom Treiman and Mike Morris, Editors

Timber Price Trends



Missouri Department of Conservation Awards Logger of the Year for 2016

The Missouri Department of Conservation (MDC) annually awards loggers for going above and beyond to manage Missouri's forest resource. For a logger to qualify, they must be nominated by a professional forester and meet the following criteria:

1. Must be a logger operating in Missouri.
2. Must have completed the *Professional Timber Harvester's Training Program* and be current with the qualifications (or equivalent training if the logger is an out of state resident.)
3. Must practice sustainable forest management, have good forest product utilization, and implement best management practices.
4. Must have low residual tree damage on their harvests.
5. Must practice safe work habits and preferably use all the safety equipment.
6. Must have no recent complaints or issues working with landowners and foresters on timber sales.

There are two award levels— regional and state. Each MDC region may select one logger to be the Logger of the Year for that region. From those winners, a panel is convened to pick a state winner.

Crader Distributing/Stihl has been MDC's partner from the beginning of the program. Their willingness to recognize safe and sustainable work in Missouri's forests is greatly appreciated. It also shows their commitment to the profession their business was built on.

Regional Awards

James Martin was nominated by Piedmont Resource Forester Shane Botard. In his nomination, Shane had this to say about James:

“During my time as a Resource Forester in Wayne County I have had the opportunity to observe James's performance on several private landowner timber sales. James is PTH trained and has always done a good job keeping residual damage low and putting in place good BMPs to protect against soil erosion.”

Shane continued, “I am fortunate to work in an area that has a healthy forest products industry with a number of loggers and wood processing mills. I have had the experience of working with several good logging operations both on state and private land that have produced quality work. The timber harvests conducted by James Martin under the direction of Price Sawmill represent some of the best quality jobs I have witnessed. I feel James strives to present a good image of the logging industry and performs to the best of his abilities.”



Southeast Regional Logger of the Year (L to R): Mike Morris, MDC; Steve Burm, Price Sawmill; James Martin, Southeast Region Logger of the Year; Tyler Clubb, Crader Distributing/Stihl; Shane Botard, MDC.

The award was presented by MDC representatives Mike Morris and Shane Botard, Crader Distributing representatives Bob Clubb and Tyler Clubb, and Price Sawmill representative Steve Burm.

James received a framed print from MDC and a safety pack (chainsaw chaps, saw helmet system, gloves and goggles) from longtime partner Crader Distributing.

Tom Martin was nominated by Eminence Resource Forester Gary Gognat. The following are highlights from his nomination:

“There is a trait common to all past logger award winners and top tier loggers. This trait is not something that can easily be taught or written into a timber sale contract. This trait is what sets good loggers apart from outstanding performers. The trait is the inherent desire to do the very best job in the woods that you are capable of each and every day. No excuses. These outstanding loggers have a want, need, desire, no matter the effort or cost to do a great job. Do it right the first time that is their brand. This year’s Regional Logger Award nominee, Tom Martin, exemplifies all of these characteristics.



Ozark Regional Logger of the Year (L-R): Mike Morris and Michael Bill, MDC; Jim Jenkins, Smith Flooring; Tom Martin, Ozark Region Logger of the Year; Tyler Clubb, Crader Distributing/Stihl; Gary Gognat, MDC.

Tom has been a contract logger for Smith Flooring for almost a quarter century and has worked on private, state, and federal land timber sales across the Ozarks. His goal, both on private and public land, is the same: Do a great job the way it is supposed to be done. Tom works by himself cutting, skidding, and hauling. His emphasis is on quality work more so than quantity, but still consistently produces his mill quota.

Amazingly, residual damage is almost nonexistent in these areas as well. This quality of work is apparent throughout the entire sale area and demonstrates what all loggers should strive to achieve.

Tom’s work ethic and quality traits set him apart from all others. As long time Smith Flooring woods boss Jim Jenkins stated, “When Tom Martin is on the job, you don’t have to worry about anything. It will be done correctly!”

Both regional winner nominations are sent to a panel to pick the State Logger of the Year. This year, Tom Martin was selected to receive the award.



Tom Martin’s State Logger of the Year award presentation. L-R: Mike Morris, MDC; John Tuttle, MDC; Tom Martin; Kyle Kramer, Crader Distributing/Stihl; Gary Gognat, MDC.

Tom’s award was presented at the Missouri Forest Products Association summer meeting. During the membership lunch ceremony on Saturday, I had the privilege to present Tom’s nomination to the group, and

bring him up to be recognized. Tom was presented with a framed print from MDC and a new Stihl chainsaw from longtime partner Crader Distributing in recognition of his excellent work in Missouri's forests.

Missouri Tree Farm

Missouri has 490 certified Tree Farms covering 125,972 acres. These landowners have made the commitment to manage their woods for long term, sustainable production. Their management meets the requirements of the American Tree Farm Program, and as a result any products from the property are recognized as certified under the PEFC program.

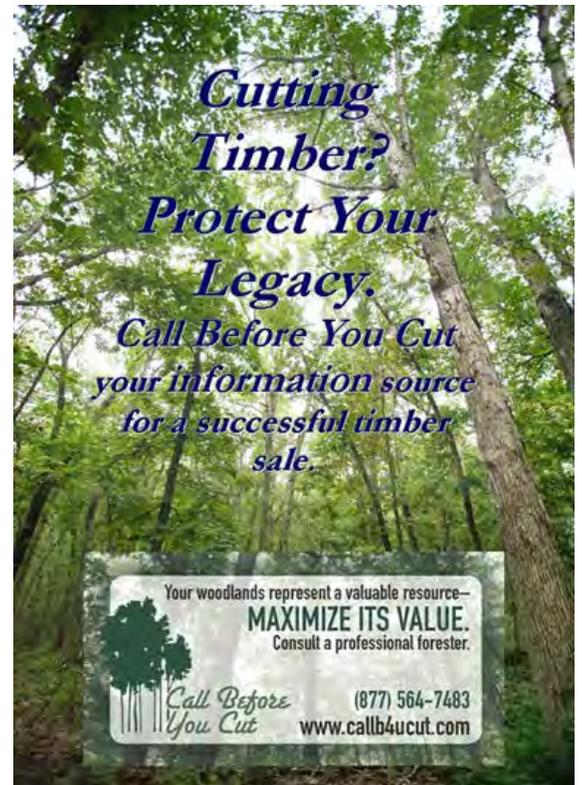
For more information, please see the American Tree Farm System website at <https://www.treefarmssystem.org/get-started-american-tree-farm> or contact your local MDC Forester.

Master Logger Certification

The logger plays a critical role in the harvesting of your timber sale. The Master Logger Certification (MLC) program can make your choice of selecting a logger easier. The MLC program can help provide piece of mind for the landowner. Master Loggers are professional, properly trained, and meet the highest standards placed on the industry today. The MLC program is a performance based program that recognizes both training and experience.

To find a Master Logger in your area visit <http://www.moforest.org/MLC/mmlldirectory.html>

*Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation Resource Foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. **Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale.** Missouri Department of Conservation Resource Foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.*



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Missouri Timber Price Trends Reporting Regions and Sales

