## Doyle (North) Stumpage Prices

<table>
<thead>
<tr>
<th></th>
<th>High</th>
<th>Avg.</th>
<th>Low</th>
<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sawlogs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black walnut</td>
<td>$3,884</td>
<td>$2,609</td>
<td>$1,100</td>
<td>$1,271</td>
<td>$1,286</td>
<td>43 Doyle MBF</td>
<td>4</td>
</tr>
<tr>
<td>Hickory</td>
<td>$322</td>
<td>$241</td>
<td>$48</td>
<td>$141</td>
<td>$108</td>
<td>13 Doyle MBF</td>
<td>5</td>
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<tr>
<td>Mixed Hardwoods</td>
<td>$309</td>
<td>$157</td>
<td>$112</td>
<td>$230</td>
<td>$153</td>
<td>235 Doyle MBF</td>
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<tr>
<td>Oak (mixed species)</td>
<td>$397</td>
<td>$296</td>
<td>$105</td>
<td>$139</td>
<td>$216</td>
<td>155 Doyle MBF</td>
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<tr>
<td>Red oak (group)</td>
<td>$258</td>
<td>$167</td>
<td>$60</td>
<td>$216</td>
<td>$194</td>
<td>449 Doyle MBF</td>
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<td>White oak (group)</td>
<td>$308</td>
<td>$186</td>
<td>$111</td>
<td>$367</td>
<td>$336</td>
<td>545 Doyle MBF</td>
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<tr>
<td><strong>Stave Bolts</strong></td>
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<tr>
<td>White oak (group)</td>
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<td>$996</td>
<td>$876</td>
<td>$996</td>
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## International (South) Stumpage Prices

<table>
<thead>
<tr>
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<th>Avg.</th>
<th>Low</th>
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<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Hickory</td>
<td>$190</td>
<td>$99</td>
<td>$19</td>
<td>$182</td>
<td>$257</td>
<td>195 Int MBF</td>
<td>13</td>
</tr>
<tr>
<td>Mixed Hardwoods</td>
<td>$249</td>
<td>$249</td>
<td>$120</td>
<td>$261</td>
<td>$244</td>
<td>391 Int MBF</td>
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<tr>
<td>Post oak</td>
<td>$198</td>
<td>$193</td>
<td>$140</td>
<td>$113</td>
<td>$135</td>
<td>11 Int MBF</td>
<td>3</td>
</tr>
<tr>
<td>Red oak</td>
<td>$276</td>
<td>$237</td>
<td>$154</td>
<td></td>
<td></td>
<td>1,151 Int MBF</td>
<td>4</td>
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<tr>
<td>Red oak (group)</td>
<td>$270</td>
<td>$195</td>
<td>$105</td>
<td>$159</td>
<td>$226</td>
<td>1,864 Int MBF</td>
<td>13</td>
</tr>
<tr>
<td>Shortleaf pine</td>
<td>$105</td>
<td>$62</td>
<td>$25</td>
<td>$61</td>
<td>$92</td>
<td>427 Int MBF</td>
<td>14</td>
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<tr>
<td>White oak (group)</td>
<td>$800</td>
<td>$188</td>
<td>$80</td>
<td>$174</td>
<td>$277</td>
<td>472 Int MBF</td>
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<tr>
<td>Hickory</td>
<td>$190</td>
<td>$99</td>
<td>$19</td>
<td>$182</td>
<td>$257</td>
<td>195 Int MBF</td>
<td>3</td>
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### Doyle (North) Stumpage Prices - BF

<table>
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<th>High</th>
<th>Avg.</th>
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<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
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<tr>
<td>Black walnut</td>
<td>$3.88</td>
<td>$2.61</td>
<td>$1.10</td>
<td>$1.27</td>
<td>$1.29</td>
<td>42,996</td>
<td>Doyle BF  4</td>
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<tr>
<td>Hickory</td>
<td>$0.32</td>
<td>$0.24</td>
<td>$0.05</td>
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<td>$0.11</td>
<td>12,912</td>
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<tr>
<td>Mixed Hardwoods</td>
<td>$0.31</td>
<td>$0.16</td>
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<td>$0.23</td>
<td>$0.15</td>
<td>235,165</td>
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<tr>
<td>Oak (mixed species)</td>
<td>$0.40</td>
<td>$0.30</td>
<td>$0.11</td>
<td>$0.14</td>
<td>$0.22</td>
<td>154,740</td>
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<tr>
<td>Red oak (group)</td>
<td>$0.26</td>
<td>$0.17</td>
<td>$0.06</td>
<td>$0.22</td>
<td>$0.19</td>
<td>448,728</td>
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<td>White oak (group)</td>
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<td>$0.19</td>
<td>$0.11</td>
<td>$0.37</td>
<td>$0.34</td>
<td>544,686</td>
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<td><strong>Stave Bolts</strong></td>
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<td>White oak (group)</td>
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<td>$1.00</td>
<td>$0.88</td>
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### International (South) Stumpage Prices - BF

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<tr>
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<th>High</th>
<th>Avg.</th>
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<th>Last Qtr.</th>
<th>Last Yr.</th>
<th>Vol.</th>
<th># of Rpts.</th>
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<tr>
<td>Hickory</td>
<td>$0.19</td>
<td>$0.10</td>
<td>$0.02</td>
<td>$0.18</td>
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<td>195,141</td>
<td>Int BF</td>
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<td>Mixed Hardwoods</td>
<td>$0.25</td>
<td>$0.25</td>
<td>$0.12</td>
<td>$0.26</td>
<td>$0.24</td>
<td>390,518</td>
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<td>Post oak</td>
<td>$0.20</td>
<td>$0.19</td>
<td>$0.14</td>
<td>$0.11</td>
<td>$0.13</td>
<td>10,958</td>
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<td>Red oak</td>
<td>$0.28</td>
<td>$0.24</td>
<td>$0.15</td>
<td>$0.00</td>
<td>$0.00</td>
<td>1,150,689</td>
<td>Int BF</td>
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<tr>
<td>Red oak (group)</td>
<td>$0.27</td>
<td>$0.19</td>
<td>$0.10</td>
<td>$0.16</td>
<td>$0.23</td>
<td>1,863,553</td>
<td>Int BF</td>
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<tr>
<td>Shortleaf pine</td>
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<td>$0.06</td>
<td>$0.02</td>
<td>$0.06</td>
<td>$0.09</td>
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<td>$0.08</td>
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<td>$0.28</td>
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<tr>
<td>Hickory</td>
<td>$0.19</td>
<td>$0.10</td>
<td>$0.02</td>
<td>$0.18</td>
<td>$0.26</td>
<td>195,141</td>
<td>Int BF</td>
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</table>
PUBLISHED TIMBER PRICES ARE BASED ON A ROLLING AVERAGE OF REPORTS RECEIVED OVER THE LAST FOUR ISSUES - THAT IS, ONE YEAR. REFER TO THE COLUMN HEADED “# OF RPTS.” TO GET A GAUGE OF HOW ACCURATE THE AVERAGE PRICES MAY BE. (“# OF RPTS.” REFERS TO THE NUMBER OF SALES INCLUDING A PARTICULAR SPECIES AND MAY SUM TO MORE THAN THE NUMBER OF SALES.) CHANGES SINCE LAST QUARTER AND LAST YEAR SHOULD BE READ WITH CAUTION AS THE NUMBER OF REPORTS VARY EACH YEAR AND QUARTER. THIS REPORT CAN ONLY BE USED AS A GENERAL GUIDE FOR DETERMINING MARKET VALUE OF TIMBER. GENERAL MARKET AND ECONOMIC CONDITIONS, AS WELL AS LOCAL CONSIDERATIONS SUCH AS ACCESSIBILITY, TERRAIN, SALE SIZE, AND TREE SIZE AND QUALITY ALSO AFFECT THE PRICE PAID.

PLEASE SEE THE MAP ON PAGE 8 FOR A DEFINITION OF REPORTING REGIONS, WHICH HAVE CHANGED.

ALL PRICES AND VOLUMES ARE REPORTED IN EITHER INTERNATIONAL ¼” MBF SCALE OR DOYLE MBF, DEPENDING ON THE REGION OF THE STATE.

TO CONVERT VOLUME FROM INT.-MBF TO DOYLE MBF, DIVIDE BY 1.2. TO CONVERT PRICES FROM INT.-MBF TO DOYLE MBF, MULTIPLY BY 1.2.

TO CONVERT FROM MBF TO BF PRICES, DIVIDE BY 1,000. TO CONVERT FROM MBF TO BF VOLUME, MULTIPLY BY 1,000.

CONSULTANT FORESTERS SUBMITTED SIX REPORTS, REPRESENTING 1,229 MBF VOLUME. THERE WERE 41 REPORTS FROM MDC FORESTERS, REPRESENTING 169,095 MBF VOLUME. OF THE 47 TOTAL REPORTS, 31 WERE FROM MDC LANDS, COVERING 14,554 MBF VOLUME. SIXTEEN REPORTS CAME FROM PRIVATE LANDS WITH 155,769 MBF VOLUME. WE WOULD PARTICULARLY LIKE TO THANK THESE CONSULTING FORESTERS: FLEMING AND JONES.

EDITOR’S NOTE


TOM TREIMAN AND MIKE MORRIS, EDITORS
Time trends based on prices reported to MDC:

![Graph showing price trends for Red oak (group) - Doyle (North), Red oak (group) - International (South), White oak (group) - Doyle (North), and White oak (group) - International (South) over the years 2014 to 2018.]
The United States Forest Service (USFS) reports the following from sales on the Mark Twain National forest:

<table>
<thead>
<tr>
<th>County</th>
<th>Product</th>
<th>SPP</th>
<th>Price per MBF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carter</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$303</td>
</tr>
<tr>
<td>Dent</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$269</td>
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<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$76</td>
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<tr>
<td>Howell</td>
<td>Sawtimber</td>
<td>Mixed Hardwood</td>
<td>$376</td>
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<tr>
<td></td>
<td>Pine</td>
<td>Pine</td>
<td>$233</td>
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<tr>
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<td>Posts</td>
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<td>$99</td>
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<tr>
<td>Oregon</td>
<td>Sawtimber</td>
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<td>$358</td>
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<tr>
<td></td>
<td>Miscellaneous</td>
<td>Mixed Hardwood</td>
<td>$60</td>
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<tr>
<td>Phelps</td>
<td>Sawtimber</td>
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<tr>
<td></td>
<td>Pine</td>
<td>Pine</td>
<td>$37</td>
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<tr>
<td></td>
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<tr>
<td>Washington</td>
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<td>Mixed Hardwood</td>
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<tr>
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<td>$27</td>
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</table>
Changes are coming!

Timber price data has been provided for many years in print and as a PDF online. Changes in the process have resulted in unacceptable delays. We are changing to a new online system at the end of 2018.

Beginning in 2019, timber price data will be updated on a regular basis, with the ability for you to select the quarter and year to view. We are also working on the ability to download the data for your use.

Once the new site is available, notice will be sent out. After the transition is complete we will move to the online reporting system exclusively. Paper reports will no longer be sent, and the online PDF format will stop.

We understand this change may move us away from the current expectation you have for this service. The move will streamline the reporting process and make data available to you faster.

Please contact Forest Products Program Supervisor Mike Morris at mike.morris@mdc.mo.gov or (573) 751-4115 with concerns you may have.

Missouri Tree Farm

Missouri has 490 certified Tree Farms covering 125,972 acres. These landowners have made the commitment to manage their woods for long term, sustainable production. Their management meets the requirements of the American Tree Farm Program, and as a result any products from the property are recognized as certified under the Programme for the Endorsement of Forest Certification (PEFC) program. For more information, please see the American Tree Farm System website at https://www.treefarmsystem.org/get-started-american-tree-farm or contact your local MDC Forester.

Master Logger Certification

The logger plays a critical role in the harvesting of your timber sale. The Master Logger Certification (MLC) program can make your choice of selecting a logger easier. The MLC program can help provide peace of mind for the landowner. Master Loggers are professional, properly trained, and meet the highest standards placed on the industry today. The MLC program is a performance based program that recognizes both training and experience.

To find a Master Logger in your area visit http://www.moforest.org/MLC/mmldirectory.html

Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation resource foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale. Missouri Department of Conservation resource foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.
CENTRAL REGIONAL OFFICE ..........573/815-7901
3500 E. Gans Rd., Columbia 65201
Ann Koenig, Acting Regional Supervisor x 3478

CALIFORNIA OFFICE
410C W. Buchanan St., California 65018 .... 573/796-0286
CAMDENTON OFFICE
783 Thunder Mtn. Rd., Camdenton 65020 .... 573/346-2210
FULTON OFFICE – NRCS Office
4549 State Rd. H, Fulton 65251 ............ 573/592-1400
LINN OFFICE - USDA Service Center
1315 E. Main St., Linn 65051 ................... 573/897-3797

KANSAS CITY REGIONAL OFFICE ..816/525-0300
12405 SE Ranson Rd., Lee’s Summit 64062
Mark Nelson, Regional Supervisor x 1239
BURR OAK WOODS NATURE CENTER
1401 NW Park Rd., Blue Springs 64015 ....... 816/655-6263
CLINTON OFFICE ................................. 660/885-6981
PO Box 368, Clinton 64735 ................ 660/885-8179
DISCOVERY CENTER ........................... 816/759-7300
4750 Troost, Kansas City 64110 ............. 816/759-7305
SEDALIA OFFICE
2000 S. Limit, Sedalia 65030 ............... 660/530-5500

NORTHEAST REGIONAL OFFICE ....660/785-2424
3500 S. Baltimore, Kirkville 63501
Danny Hartwig, Regional Supervisor x 6516
HANNIBAL OFFICE ............................... 573/248-2530
653 Clinic Rd., Hannibal 63401 ............. 573/248-2530
KAHOKA OFFICE ................................. 660/727-2955 x 117
RR 1 Box 16A, 63445 ......................... 660/727-2955 x 117
MACON OFFICE – Mark Twain Water Quality
2108 US Hwy. 63 Suite D, 63552 .... 660/385-6359 x 128
UNIONVILLE OFFICE
28988 US Hwy. 136, 63565 ................. 660/947-2439 x 106

NORTHWEST REGIONAL OFFICE ..816/271-3111
701 James McCarthy Dr., St. Joseph 64507
Bryan Gragg, Regional Supervisor x 1438
ALBANY OFFICE ................................. 573/346-2210
508 E. Hwy. 136, Albany 64402 ............. 660/726-3746
CHILLICOTHE OFFICE ......................... 660/646-6122
15368 LIV 2386, Chillicothe 64601 .... 660/646-6122

OZARK REGIONAL OFFICE ..........417/255-9561
551 Joe Jones Blvd, West Plains MO 65775
Terry Thompson, Regional Supervisor x 224
AVA OFFICE ..........................417/683-3628
HCR 71 Box 46, Ava 65608 .................. 417/683-3628
DONIPAN OFFICE ..........................417/683-3628
Route 8 Box 8118, Doniphan 63935 .... 573/996-2557
EMINENCE OFFICE ..................417/967-3385
HCR 1 Box 177K, Eminence 65466 ...... 573/226-3616
Michael Bill, District Supervisor x 223
HOUSTON OFFICE ..................417/967-3385
1020 Hwy. 63N, Houston 65483 ........... 417/967-3385
Sarah Medlock, District Supervisor x 223
ROLLA OFFICE .................................417/967-3385
12655 State Route Y, Rolla 65401 .... 573/368-2225
SALEM OFFICE .............................417/967-3385
1715 West Highway 32, Salem, 65560 .... 573/729-3182
VAN BUREN OFFICE ..........................417/967-3385
PO Box 850, Van Buren 63965 .......... 573/323-8515

SOUTHEAST REGIONAL OFFICE .......573/290-5730
2302 County Park Rd., Cape Girardeau 63701
Rocky Hayes, Regional Supervisor x 4420
ELLINGTON OFFICE ............................ 417/326-5189
2929 County Road 618, 63638 .......... 573/663-7130
FARMINGTON OFFICE ..........................417/326-5189
812 Progress Dr., Farmington 63640 .... 573/756-6488
FREDERICKTOWN OFFICE ........ 573/756-6488
1151 Madison 212, Fredericktown, 63645 . 573/783-5468
IRONOTON OFFICE .............................. 573/783-5468

57 County Road 103A, 63650 .............573/330-6550
MARBLE HILL OFFICE
Route 5 Box 129, Marble Hill 63764 .... 573/238-3231
NEW MADRID OFFICE
PO Box 131, New Madrid 63869 .......... 573/748-5134
PERRYVILLE OFFICE
2206 W. St. Joseph, Perryville 63775 .... 573/547-4537
PIEDMONT OFFICE
Route 4 Box 1002, Piedmont 63957 .... 573/223-4525
David Rowold, District Supervisor x 222
POPLAR BLUFF OFFICE
107 Magazine Lane, Poplar Bluff 63901 .... 573/840-9788

SOUTHWEST REGIONAL OFFICE ...417/895-6881
2630 N. Mayfair Avenue, Springfield 65803
Rod Tucker, Regional Supervisor x 1630
BOLIVAR OFFICE .............................417/326-5189
412 S. Killingworth, Bolivar 65613 ....... 417/326-5189
BRANSON OFFICE
226 Claremont Dr., Branson 65616 .......... 417/334-3324
CASSVILLE OFFICE
PO Box 607, Cassville 65625 .......... 417/847-5949
JOPLIN OFFICE
201 W. Riviera Dr. Ste. B, Joplin 64804 .... 417/629-3423
LEBANON OFFICE
2350 S. Jefferson, Lebanon 65536 .... 417/532-7612
NEOSHO OFFICE
1510 Business Hwy. 49, Neosho 64850 ......417/451-4158
Adam Bale, District Supervisor x 222

ST. LOUIS REGIONAL OFFICE .........636/300-1953
2360 Hwy. D, St. Charles 63304
Cathy deJong, Regional Supervisor x 4129
POWDER VALLEY NATURE CENTER
11715 Cragwold Rd., Kirkwood 63122 ......314/301-1506
ROCKWOODS OFFICE
2751 Glencoe Rd., Wildwood 63038 .... 636/458-2236
Gus Raeker, District Supervisor x 227
MERAMEC WORK STATION
3220 S. Hwy. 185, Sullivan 63080 .......... 573/468-3335
WARRENTON OFFICE
PO Box 157, Warrenton 63383 .......... 636/456-3368

GEORGE O. WHITE NURSERY ..........573/674-3229
14027 Shafer Rd., Licking 65542
Mike Fiaoni, x 226

RURAL FOREST FIRE EQUIPMENT.417/532-7904
2352 S. Jefferson, Lebanon 65536
Kent Bassett, Fire Program Asst. Supervisor x 6342

CONSERVATION RESEARCH ..........573/815-7901
3500 E. Gans Rd., Columbia 65201
Robbie Doehrer, Forest Entomologist x 2946
Natalie Diesel, Forest Pathologist x 2946
Vacant, Resource Forester Asst. x 2946
Tom Treiman Resource Scientist x 2946
Forest Systems Field Station .......... 417/255-9561
MOFEP Field Office ................... 573/663-7130
Missouri Timber Price Trends Reporting Regions and Sales

MDC Regions

Sale

Reporting Regions

Doyle (North)

International (South)