



MISSOURI TIMBER PRICE TRENDS

Oct.-Dec., 2015, Vol. 25 No. 4

Missouri Department of Conservation, Forestry Division

Doyle (North) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
White oak (group)	\$2,500	\$1,500	\$2,145	\$1,950	\$1,995	8 Doyle - MBF	4
Sawlogs							
Hickory	\$840	\$100	\$115	\$130	\$130	13 Doyle - MBF	5
Mixed Hardwoods	\$290	\$70	\$145	\$95	\$105	822 Doyle - MBF	17
Oak (mixed species)	\$430	\$50	\$295	\$300	\$200	576 Doyle - MBF	9
Red oak (group)	\$335	\$100	\$235	\$235	\$130	669 Doyle - MBF	10
Walnut, Black	\$1,800	\$160	\$1,140	\$1,845	\$1,810	70 Doyle - MBF	8
White oak (group)	\$490	\$150	\$335	\$315	\$200	383 Doyle - MBF	11
Stave Logs							
White oak (group)	\$1,000	\$100	\$520	\$490	\$915	687 Doyle - MBF	11

International (South) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	\$190	\$120	\$175	\$175	-	4 Int. - MBF	3
Hickory	\$330	0¢	\$210	\$225	\$210	337 Int. - MBF	19
Mixed Hardwoods	\$440	\$50	\$215	\$245	\$210	1,533 Int. - MBF	16
Oak (mixed species)	\$455	\$110	\$240	\$270	\$240	1,563 Int. - MBF	15
Post Oak	\$330	\$140	\$190	\$175	\$155	137 Int. - MBF	7
Red oak (group)	\$360	\$145	\$235	\$255	\$290	1,546 Int. - MBF	12
Shortleaf Pine	\$305	0¢	\$95	\$145	\$130	326 Int. - MBF	10
Walnut, Black	\$1,110	\$140	\$800	\$950	\$980	36 Int. - MBF	5
White oak (group)	\$420	\$120	\$245	\$270	\$250	1,060 Int. - MBF	22
Stave Logs							
White oak (group)	\$835	\$445	\$740	-	\$635	43 Int. - MBF	3

Doyle (North) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
White oak (group)	\$2.50	\$1.50	\$2.15	\$1.95	\$1.99	8 Doyle - BF	4
Sawlogs							
Hickory	84¢	10¢	12¢	13¢	13¢	13 Doyle - BF	5
Mixed Hardwoods	29¢	7¢	14¢	9¢	10¢	822 Doyle - BF	17
Oak (mixed species)	43¢	5¢	29¢	30¢	20¢	576 Doyle - BF	9
Red oak (group)	34¢	10¢	23¢	24¢	13¢	669 Doyle - BF	10
Walnut, Black	\$1.80	16¢	\$1.14	\$1.84	\$1.81	70 Doyle - BF	8
White oak (group)	49¢	15¢	33¢	31¢	20¢	383 Doyle - BF	11
Stave Logs							
White oak (group)	\$1.00	10¢	52¢	49¢	91¢	687 Doyle - BF	11

International (South) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	19¢	12¢	17¢	17¢	-	4 Int. - BF	3
Hickory	33¢	0¢	21¢	22¢	21¢	337 Int. - BF	19
Mixed Hardwoods	44¢	5¢	21¢	24¢	21¢	1,533 Int. - BF	16
Oak (mixed species)	45¢	11¢	24¢	27¢	24¢	1,563 Int. - BF	15
Post Oak	33¢	14¢	19¢	18¢	15¢	137 Int. - BF	7
Red oak (group)	36¢	15¢	23¢	26¢	29¢	1,546 Int. - BF	12
Shortleaf Pine	31¢	0¢	9¢	14¢	13¢	326 Int. - BF	10
Walnut, Black	\$1.11	14¢	80¢	95¢	98¢	36 Int. - BF	5
White oak (group)	42¢	12¢	24¢	27¢	25¢	1,060 Int. - BF	22
Stave Logs							
White oak (group)	83¢	45¢	74¢	-	64¢	43 Int. - BF	3

Published timber prices are based on a rolling average of reports received over the last four issues - that is, one year. Refer to the column headed “# of Rpts.” to get a gauge of how accurate the average prices may be. (“# of Rpts.” refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 7 for a definition of reporting regions, which have changed.

All prices and volumes are reported in either International ¼” MBF Scale or Doyle MBF, depending on the region of the state.

To convert volume from Int. MBF to Doyle MBF, divide by 1.2. To convert prices from Int. MBF to Doyle MBF, multiply by 1.2.

To convert from MBF to BF prices, divide by 1,000. To convert from MBF to BF volume, multiply by 1,000.

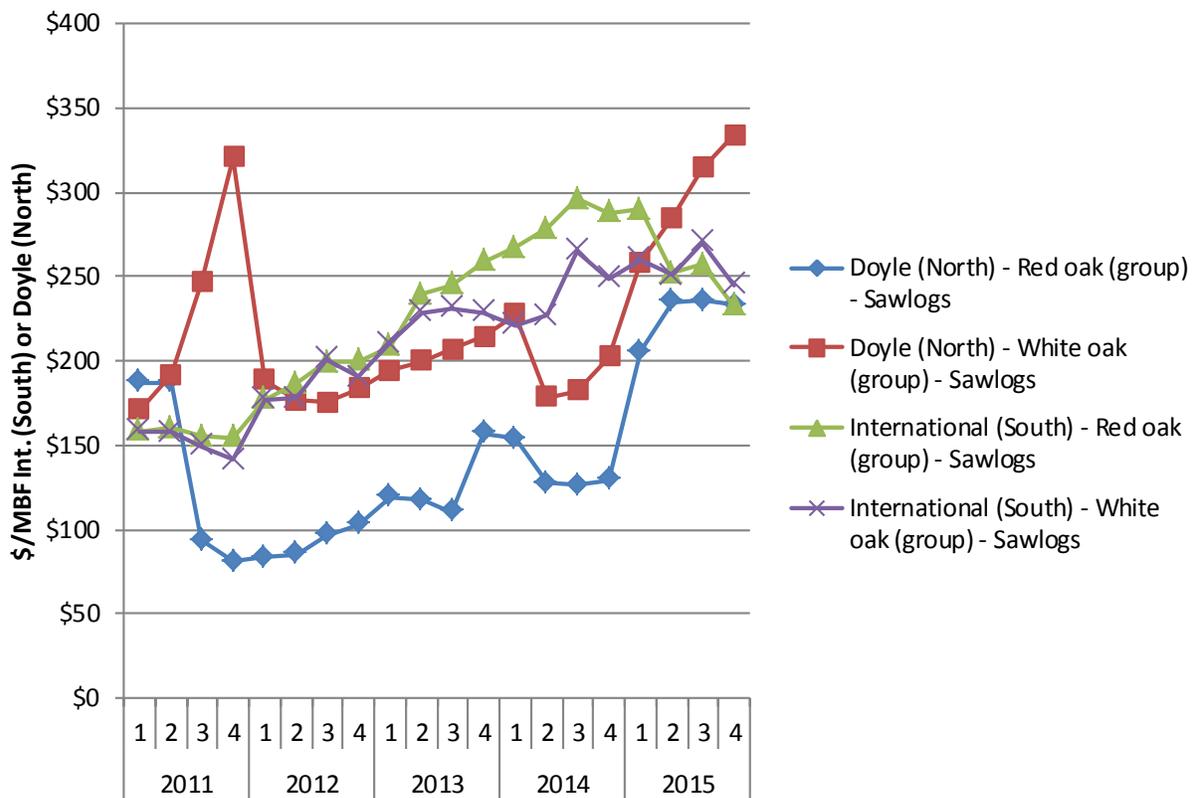
Foresters reported stumpage prices resulting from 82 timber sales containing 10,508 MBF located throughout the state. There were 62 reports from private lands and 20 reports from MDC lands. There were 52 reports from MDC foresters and 30 reports from Consultant foresters. We would particularly like to thank these Consulting Foresters: Cunningham, Lohmann, Fleming, Jones, Kinerk, Schmidt, Yarnell, Enyart, Oakley and Riggle.

Editor’s Note

Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation Resource Forester or your Consulting Forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation's Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the Resource Forester or MDC Regional Office nearest to you. You can locate a Consulting Forester by visiting the Mo. Consulting Forester's Association web site at: www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website <http://mdc.mo.gov/landown/> and clicking on the “Conservation Assistance Contractors” link.

Tom Treiman and Mike Morris, Editors

Timber Price Trends



Reported by the USFS

County	Product	SPP	Price per MBF
Wayne	Miscellaneous	Pine	\$19
	Sawtimber	Mixed Hardwood	\$188
		Pine	\$76
Carter	Miscellaneous	Mixed Hardwood	\$48
		Pine	\$19
	Posts	Pine	\$23
	Sawtimber	Mixed Hardwood	\$189
		Pine	\$76
	Pulpwood	Pine	\$4
Crawford	Miscellaneous	Mixed Hardwood	\$59
	Sawtimber	Mixed Hardwood	\$250
Ripley	Miscellaneous	Mixed Hardwood	\$50
	Sawtimber	Mixed Hardwood	\$188
Shannon	Posts	Pine	\$20
Texas	Miscellaneous	Mixed Hardwood	\$50
	Posts	Pine	\$37
	Sawtimber	Mixed Hardwood	\$224
		Pine	\$54

MDC Notable News From 2015

In looking back, the Missouri Department of Conservation (MDC) notes that 2015 was a year of animal oddities, record catches, wet-weather woes, significant hunting happenings, community conservation efforts, funding for partnerships with private landowners, and congratulations on conservation achievements to many Missourians. Here is a recap of notable news for 2015 from MDC. For more information on specific topics, visit mdc.mo.gov.

WET WEATHER WOES

Rain, rain, and more rain in December gave much of Missouri a year ending in mud and flood. The extensive rains led to severe flooding in parts of the state, resulting in temporary closures of some conservation areas and river accesses, rescue effort by conservation agents, and overtime efforts at MDC fish hatcheries.

COMMUNITY CONSERVATION

MDC conservation efforts in urban areas and many communities help many Missourians discover nature in hands-on ways that may not otherwise be available.

The Department's Community Conservation Grant Program awarded \$100,000 to five urban-habitat-restoration and monitoring projects in the St. Louis area.

MDC's Tree Resource Improvement and Maintenance (TRIM) cost-share program funded 48 projects around the state with nearly \$500,000 spent on urban-forest management.

The Department's Discover Nature Schools conservation-education curriculum continued to expand in 2015 and now serves nearly all Missouri school districts for grades pre-K through 12.

During July and August, MDC's Forestry Division distributed more than \$367,500 in grant money through its Volunteer Fire Assistance Matching Grant Program to more than 180 rural fire departments to assist with the purchase of personal protective gear and firefighting equipment for wildfire suppression efforts.

In 2015, MDC's Forestry Division recognized 87 Missouri towns and cities as Tree City USA communities. Forestry also recognized seven colleges and universities as Tree Campus USA institutions and 11 Missouri utility providers as TreeLine USA companies. The Conservation Department and Arbor Day Foundation jointly run these programs.

PARTNERSHIPS WITH PRIVATE LANDOWNERS

In January 2015, MDC learned that it will receive \$1.3 million in federal grant money from the U.S. Department of Agriculture's (USDA) Regional Conservation Partnership Program to help private landowners in Missouri improve grasslands, glades, and woodlands on their properties for both wildlife habitat and agriculture production. MDC will match those dollars over the next five years through its Private Lands Services program.

In May, MDC and the USDA's Natural Resources Conservation Service partnered to provide \$739,000 to private landowners for improvement to wildlife habitat and water quality on forest and pasture lands in Missouri. The funding is part of the new NRCS Regional Conservation Partnership Program.

In August, MDC received news of a \$1.1 million grant through the USDA's Voluntary Public Access and Habitat Incentives Program to create a new public access program, called the Missouri Outdoor Recreation Access Program (MRAP). MRAP will expand outdoor recreation activities in the state -- such as hunting and

wildlife viewing -- with funds provided to landowners who provide public access. MDC and partner contributions will match the grant for a total, three-year program investment of \$2.1 million. The Department began piloting the program in 2015 in northeast and southeast Missouri and will expand it statewide in 2016.

More than 90 percent of land in Missouri is privately owned. In 2015, MDC staff worked with more than 25,000 private landowners around the state to improve and maintain various habitats for fish, forests, and wildlife.

CONSERVATION CONGRATULATIONS!

Each year, MDC awards loggers who have demonstrated good working relationships with landowners and foresters by minimizing damage to trees and natural resources and using best management techniques that preserve Missouri's forested lands.

The 2015 Logger of the Year Award went to Allan Brown, owner of A. Brown Logging in New London. Brown was recognized for his outstanding work ethic and professionalism at the Missouri Forest Products Association Conference in July in Branson.

<http://climate.missouri.edu/news/arc/growingsummary2015.php>

Missouri 2015 Growing Season Climate Summary

Pat Guinan

MU Extension/State Climatologist
Commercial Agriculture Program

November 20, 2015

The 2015 growing season was an extremely challenging one for Missouri farmers, with unprecedented wet conditions from May through July transitioning to drought in September and October.

The season started with unusually mild conditions for the first few weeks of April and cooler weather toward the end of the month. Rainfall was variable across Missouri with heaviest amounts confined to east central, southeast, and far southwestern sections where 4-6 inches were common. Generally, 2-3 inches were typical across northern sections and in a small area of south central Missouri. The rest of Missouri received 3-4 inches of rainfall.

According to the Missouri Agricultural Statistics Service, spring tillage during the last week of April was 38% complete compared to 57% for the 5-year average. Only 20% of the corn crop had been planted by April 26 compared to a 5-year average of 44%. Unusually wet weather in southeastern Missouri had limited spring planting opportunities with only 16% of the corn planted as of April 26. Cooler weather during the latter half of the month precluded farmers from planting early in northern and central sections.

May temperatures were slightly above normal with warmest conditions during the first part of the month, followed by some erratic temperature swings for a couple weeks. Warmest monthly departures occurred over eastern parts of Missouri where temperatures averaged 1-2 degrees above normal. Cooler monthly temperatures, from 0-1 degrees below normal, were confined to portions of western Missouri where wetter and cloudier conditions resided.

May is climatologically Missouri's wettest month and 2015 was no exception. Rainfall was well above average with preliminary data indicating an average statewide total of 7.30 inches, or 2.53 inches above normal. Amounts varied across the state, but most locations received more than five inches for the month. Lightest amounts ranged from 4-5 inches and were common over parts of east central Missouri, especially around the St. Louis area and few small pockets in north central Missouri. Five to eight inches were reported across much of the rest of the state, and heaviest amounts in excess of 10 inches were reported over several western counties and a few southern locations.

The wet May conditions limited fieldwork activity and planting opportunities across the state. According to the Missouri Agricultural Statistics Service, 87% of the corn and only 23% of the soybean crop had been planted by the end of May, 8% and 34% behind the 5-year average, respectively. Wettest conditions were in northwestern Missouri where only 67% of the corn had been planted as of May 31. Most of the cotton was in fair condition, still feeling the effects of some cool periods and excessive moisture earlier in the month. The wet weather benefited pastures with 72% of them reported to be in good to excellent condition at the end of May.

Soggy conditions continued into June and resulted in the wettest May-June period in two decades. Rainfall data for Missouri indicated a statewide average June total of 7.36 inches, ranking it the 9th wettest June on record, and the wettest June since 1981. Heaviest June precipitation, in excess of 10-inches, fell over much of northeastern, east central and west central Missouri. A few locations reported more than 15 inches for the month. Alternatively, portions of far southeastern Missouri, especially in the Bootheel, reported below normal rainfall for the month. Row crop irrigation was ongoing in the region where some locations reported less than 2-inches for June.

The frequency of rain events in May and June were unusually high and limited fieldwork opportunities for farmers. According to the Missouri Agricultural Statistics Service, 62% of the soybean crop had been planted as of June 28, well below the 5-year average of 94%. The chronic muddy conditions posed major challenges for farmers this year including planting crops, cutting hay, flooded fields, nutrient loss, diseases and other factors. Wheat harvest and haying opportunities were also limited.

Rainy weather continued to plague all of Missouri during July in what had become an unprecedented wet growing season for the state. The statewide monthly average of 7.93 inches made it the 4th wettest July on record, and the wettest July since 1993. Most locations received 5 or more inches during July with some counties over northern, central and southern Missouri reporting more than 10 inches. The May through July average statewide rainfall was 22.59 inches and ranked as the wettest May through July period on record for Missouri.

Missouri temperatures were seasonable during the first half of August but trended cooler during the latter two weeks. The overall statewide average temperature for the month was more than 2.5 degrees below normal and the coolest August since 2009. June through August temperatures averaged 0.5 degrees below normal; it was the third consecutive cool summer for Missouri.

August rainfall was variable across the Show Me state, ranging from mostly below normal over the northern half of the state and near to above normal over southern sections. Smaller pockets of dryness (< 1.00 inch) were confined to a few central Missouri counties. Heaviest monthly rainfall totals, ranging from 3-7 inches, were common across the southern half of the state.

Warm and dry was the September theme in Missouri with a statewide monthly temperature averaging more than 3 degrees above normal and monthly precipitation nearly two inches below normal. It was the warmest September in a decade and the driest since 2004. Despite the wettest May-July on record, dry August and September conditions were beginning to show impacts across parts of the state. Pasture growth was hindered and grasses were beginning to brown. By the end of September, the Drought Monitor map indicated abnormally

dry conditions over much of central and northeastern Missouri, and smaller pockets of dryness beginning to emerge over far south central and southeastern sections.

The dryness intensified across Missouri in October with many locations reporting less than 0.25" during the first three weeks of the month. Impacts were becoming notable with increasing reports of grass fires and vegetative stress. According to the Drought Monitor map for October 27, abnormally dry conditions were impacting much of the state and moderate drought was covering much of northeastern and central Missouri. Fall pasture growth continued to struggle due to the dry conditions and could burden livestock producers in finding sufficient hay supplies to meet nutritional demands for their cattle as winter approaches.

On a positive note, the dry conditions provided ample opportunities for crop dry-down and harvest. According to the Missouri Agricultural Statistics Service, corn and soybean harvest was 97% and 80% complete, respectively, for the week ending November 2. This was 20 percentage points ahead of the 5-year average for corn and 19 percentage points of the 5-year average for soybean.

Autumn warmth persisted into October and hastened maturity of late planted soybean. The first freeze impacted parts of eastern Missouri on the morning of October 18th when temperatures dropped to the upper 20's and lower 30's. Unusually early freeze conditions were reported over parts of far southeastern Missouri during the morning of October 18th. Another more widespread light freeze impacted much the rest of the state on October 30 and 31.

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Master Logger Certification

The logger plays a critical role in the harvesting of your timber sale. The Master Logger Certification (MLC) program can make your choice of selecting a logger easier. The MLC program can help provide piece of mind for the landowner. Master Loggers are professional, properly trained, and meet the highest standards placed on the industry today. The MLC program is a performance based program that recognizes both training and experience. To find a Master Logger in your area visit <http://www.moforest.org/MLC/mmlldirectory.html>

Professional Timber Harvester

The Professional Timber Harvester (PTH) program provides four levels of chainsaw safety training and provides instruction on use and implementation of "best management practices" and forest management. PTH trained loggers possess the knowledge to harvest your timber while insuring that your residual trees, soil, and property are properly cared for. To locate a PTH trained logger in your area visit <http://www.moforest.org/loggersindex.php>

Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation Resource Foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale. Missouri Department of Conservation Resource Foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.



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Missouri Timber Price Trends Reporting Regions and Sales



 MDC Regions
 Sale

Reporting Regions

 Doyle (North)
 International (South)



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